
BEVERLY L. KAYE

EXECUTIVE COACH

AREAS OF EXPERTISE

- Communication Skills
- Training and Development
- Vision, Values, and Strategy Development
- Strategic Planning

CLIENTS

- AirTouch Cellular
- Hoechst Celanese
- American Express
- Home Savings
- The Bechtel Group
- Intel
- Chevron
- Merrill Lynch
- Dun & Bradstreet
- Nations Bank
- Marriott Lodging

LEVEL/TYPE

- SVP
- EVP
- Middle Management



BIOGRAPHICAL INFORMATION

Beverly L. Kaye is an executive coach with Executive Coaching Network, Inc. (EXCN) with specialties in career development, management training, and human resource planning. For the past 20 years, Beverly has been designing and conducting a variety of management and career development programs for business and industry. Among her clients, both Bechtel and Chevron have received the National ASTD Award for the most effective implementation of a career development effort.

Beverly authored *Up is Not the Only Way* (Prentice Hall, 1982; University Associates, 1985; Career Systems, Inc., 1993) and co-authored *Designing Career Development Systems* (Jossey-Bass, 1986). She is also featured in two American Media Files, "Up is Not the Only Way" and "Growing in Place," and has written numerous articles for trade journals such as *Training and Development*, *The Personnel Journal*, *The Personnel Administrator*, and *HR Magazine*.

Beverly has spoken at the Academy of Management, the Organizational Development Network (ODN), the American Society for Training and Development (ASTD), and the American Management Association (AMA). She has conducted workshops at the Australian Institute of Management (AIM) and has spoken internationally for the Institute for Management Studies (IMS).

She has received several prestigious honors in recognition of her work, including ASTD's National Career Development Award, the Los Angeles Chapter ASTD Speaker of the Year Award, the William Winter Award from the American Compensation Association (for an article that she co-authored on compensation and career development), the Human Resource Development Award for Pfeiffer & Company for her work in career development, and the LA-ASTD Award for her Outstanding Contribution to the HRD Profession.

Beverly received her doctorate from UCLA and previously studied organizational development at MIT's Sloan School of Management.