



# Andrew Fenniman

## SENIOR EXECUTIVE COACH

### Areas of Expertise

- Strategic Executive Coaching®
- Effective Decision Making
- Executive Leadership Development
- Top Team Performance
- Influence Strategy and Tactics
- Creating Psychologically Safe Cultures
- Communication Strategies and Skills
- Strengthening Trust-based Relationships
- Interpersonal Effectiveness

### Clients

- |   |                               |   |
|---|-------------------------------|---|
| • AllianceBernstein                           | • HSBC                        | • ServiceNow  |
| • Breastcancer.org                            | • IPC The Hospitalist Company | • Siemens   |
| • Collibra                                    | • Kantar Group                | • T-Mobile  |
| • Dentsu                                      | • Levi Strauss & Co.          | • University of California San Francisco                              |
| • eBay  | • Omnicom Group               | • WPP   |
| • Egon Zehnder                                | • Salzburg Global Seminar     | • A leading global management consulting firm                         |
| • Goodwill Industries of Northern New England |                               | • One of the world's largest family-owned investment management firms |



Andrew Fenniman  
2018 Palmetto Terrace  
Fullerton, CA 92831  
(714) 278-9399  
AndrewFenniman@excn.com

### Level/Type

- C-Suite Executives, Senior Management, Leadership Teams

### Biographical Information

Andrew Fenniman is a Senior Executive Coach with Executive Coaching Network, Inc. (EXCN) who is known for his ability to bring insight, understanding and clarity to complex situations and for his ability to assist senior executives in speeding up the accomplishment of business results while developing leadership capabilities.

Andrew is Partner Emeritus of the Exetor Group, an executive development organization, where he designed and implemented integrated business and leadership development initiatives around the world. On leaving the Exetor Group, he founded Actionable Insights, a global consultancy now in its 15th year that works with senior executives.

In addition, Andrew was Vice President of Learning and Leadership Development for Prudential Financial. He also served as Vice President with the Peter F. Drucker Foundation for Nonprofit Management, where he consulted with leaders of the public, private, and social sectors.

He has taught Organizational Management in the Executive MBA program for the NYU Stern School of Business and International Nonprofit Management at the New School University. He has served on numerous boards, including the Advisory Board of the Andrew Young Center for Global Leadership at Morehouse College, the Board of the Alzheimer's Association (NYC), and the Maine Community Foundation.

He received his MBA from the NYU Stern School of Business and his Doctorate in Human & Organizational Learning from George Washington University (Thesis: Understanding Each Other at Work: An Examination of the Effects of Perceived Empathetic Listening on Psychological Safety in the Supervisor-Subordinate Relationship). His other interests include baking, having received a certificate in Pastry from Peter Kump's New York Cooking School; music, having trained classically as a lyric tenor; and theater, having been a member of Actors Equity Association, the union of professional actors, for over thirty years. He and his husband, John, live on the U.S. Maine coast.